

ALI MICHAEL TACIROGLU

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DIRECTOR OF SOFTWARE ENGINEERING

Results-oriented, seasoned professional with extensive experience managing and leading motivated software development teams and mentoring developers to advance their technical and problem solving skills for forward looking career goals. Reputation for utilizing my own software development background in creating synergy with other developers as an effective collaborator and communicator. Known also for possessing a deep understanding of software industry trends and methodologies, Cyber Security, outsourcing development as well as vendor/contract management. Offers an unwavering commitment to consistently perform at the highest level of professional excellence.

Areas of Expertise:

- Managing Agile Dev Teams
 - Rapid Team Scaling
 - Cross-Training Staff
 - Continuous Development
 - Overseas & Remote Teams
 - Team Building
 - Collaborative Culture
 - Quality Assurance
 - Lead & Deliver
 - Cyber Security
 - Team Leadership
 - Best Practices
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CAREER HIGHLIGHTS

Increased operating profit by 175% and capital employed from -248% to 58%.

Managed 10+ software projects in multiple overseas outsourced teams responsible for software design and agile management.

Increased project completion rates from 5% to 90% within a two year period with 20 times improvement in development efficiency.

PROFESSIONAL EXPERIENCE

COO & Director of Software Development

Avandé, Evans, GA & Greater Boston Area

2016 – 2021

- Promoted to join the senior management team after fixing operational issues in cross-functional teams as a Director.
- Directed multiple contracted remote overseas software development teams
- Led Cyber Security efforts, performed threat vector analysis, and managed multiple penetration tests.
- Developed strategies to adapt, improve and upgrade current architecture to complement future business needs.
- Maintained team metrics and KPIs, reported on progress directly to the executive team, and Board of Directors.
- Provided ongoing business case rationalizations and cost benefit analysis for technical expenditure, maintained R&D budget and managed technical Dev & release prioritization, and resource loading.

Director of Software Engineering

Ansera (Acquired by Avandé), San Francisco, CA

2014 – 2016

- Due to the fame of resurrecting dead projects to remarkable success, I was hired to serve as a liaison between two companies.
- Took over Salesforce powered \$3M Healthcare application project that was going through pre-mature launch.
- Established working relationships with clinicals and operational staff immediately as well as with the customers of the client to gain domain knowledge.
- Identified problem points and questions that require subject matter experts in specific segments of the healthcare industry, sought and found SMEs and worked with them to plan out solution approaches to resolve roadblocks while maintaining collaboration between system architects and PMs.
- Directed the development team to switch working from unclear research assignments to tasks with fully documented work breakdown structure while keeping hands on backlog.

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PROFESSIONAL EXPERIENCE

Director of Software Development (ISV Products)

Avandel San Diego, CA | Izmir, Turkey

2014

- Successfully shifted the company's paradigm from being service oriented to products oriented where the company branded itself with permanent products that is used daily and improve people's lives by increasing the quality of their work.
- Recruited and led four development departments in different countries as well as an entirely new department for mobile development and hired, managed, and motivated team of 15 mobile developers to develop one of the most flexible mobile application that can remotely be programmed on production device using Salesforce, Android, and iOS.
- Took over Salesforce powered mobile application project that failed after 14 months of development which was the target of lawsuits, and successfully completed the re-designed production version in 2 months.
- Directed engineering efforts for a new software product from specification to release; from architecture to MVP, and MVP to market.
- Streamlined all decision making by involving director level senior management from client and vendor sides in the weekly scrum meetings, provided live KPIs to support decisions and outlined resource based schedules.
- Adopted continuous development and improvement throughout all development teams and followed strict 2-week sprint schedules with highly tracked Earned Value Methodology.

Q.A. Manager

WITS Corporation, Waltham, MA

2008 – 2014

- Prepared SOWs, Proof of Concepts, and Cost & Pricing Analysis.
- Served as a technical POC and also successfully integrated several products with Verizon Wireless, HTC, Motorola, Novatel Wireless, Samsung, Casio, Qualcomm, Sony Ericsson, Pantech and LG.
- Evaluated and prioritized customer requirements, prepared Test Plans for the wireless products.
- Monitor the results of the Test Plans (performed the tests if necessary), prepared the test results for upper management and for customers.
- Led QA efforts to ensure best practices and follow efficient development methodologies.
- Developed complex software for embedded devices, and sensors that provides live data for analysis.

Senior Software Engineer

Applied Informatics, Irvine, CA

2007 – 2008

- Served as a single point of contact for customization and enhancement requests, administered, monitored, and maintained Salesforce platform implementation, enforced system security policies and audits

Software Engineer

Blue Horizon Capital, Irvine, CA

2006 – 2007

- Led the IT team to optimize the marketing efforts of the marketing department by utilizing the pioneer IT solutions.
- Defined requirements, planned and scheduled project goals, life cycle deployments, milestones and deliverables.
- Created strategies for contingency planning and risk mitigation. Facilitated and made trade off decisions and government agencies.
- Coordinated marketing efforts for major customers such as several high-profile clients

EDUCATION

Master of Science in Computer Science in Software Engineering & Databases

Suffolk University, Boston, MA

Graduate Certificate in Special Studies in Administration and Management

Harvard University, Cambridge, MA

Bachelor of Science in Business Administration

Southern NH University, Manchester, NH